



# INTEGRATED TRAINER & COACH CERTIFICATION

India's 1st Integrated Program for Trainers and Coaches



@KaushikMahapatra Signature Program

" WE ALL HAVE IT BUT WE MUST LEARN HOW TO GIVE IT"

## Learn, Perform, Lead & Grow

#### **LEARN**

- ◆ Learn from the best International Facilitators.
- Replicate their success.

## PERFORM

- Convert your passion into
- ◆ Accelerate your Career as a Trainer / Coach Internationally.

#### **LEAD**

- ◆ Lead people in their life journey.
- Be a Pathfinder.

- Conquer the world of Training
- Be the start that seldom stops.

Launch your coaching career with us Today!

#### Featured In:











































## **BE A CERTIFIED TRAINER & COACH**

#### MULTIPLE CERTIFICATE PROGRAM

#### **DURATION**

- ♦ 6 Weeks course 72hrs
- ◆ 3 Weeks Trainer Certification
- **◆ 3 Weeks Coach Certification**
- ◆ Sat & Sun (4hrs) 9.30am to 1.30pm IST
- ♦ Wed Thu (2hrs) 7pm to 9pm IST

#### **6 CERTIFICATES ISSUED**

- ◆ Certified Soft Skills Trainer
- ◆ Train the Trainer
- ◆ Certified Corporate Trainer
- ◆ Coach the Coach
- Certified Life Coach
- Certified Master Trainer

#### INTERNATIONAL CERTIFICATION BODIES











#### **COURSE DESIGNED BY**

### KAUSHIK MAHAPATRA

India's Top 10 Corporate Trainer & Business Coach, IIM, LBS Alumnus

#### **OUR TRAINERS HAVE WORKED WITH**



# **BONUSES**

0

#### **AI Tools for Trainers & Coaches**

Get hands on demonstration on trending AI tools to kick start and accelerate your training/coaching journey

2

#### **Post Program Support**

Get extended support for Team ILA post program for Clarifications on how you start as a Freelancer or start your own business. This would happen during your internship program. The Support is more in a group and not one on one.

3

#### **Access to 10000 + Growing ILA community**

Life time access to ILA community groups for Part-time, freelancing opportunities, ILA team-openings in community groups so that you can apply for open positions

4

#### Attractive offers on other programs

Get special offers on all Training, Coaching, Leadership and our wide range of individual & corporate programs as an alumnus

5

#### Personal Branding as Trainer/Coach

Learn how to do Personal Branding in social platforms for public and corporate workshops and increase your chances to attract more pro-bono & paid opportunities

Highly interactive Live, Virtual & Instructor led Sessions

# **Sample Certificates**













# **Our Master Facilitators**



Kaushik Mahapatra Founder-Indian Leadership Academy Chief Mentor, Master Trainer/Coach



Madhumita
ICF Certified International Trainer
& Coach, Leadership Coach & Mentor



Twinkle Singh
ICF Certified International Trainer
& Coach, Leadership Coach & Mentor



Colene Faith
ICF Certified International Trainer
& Coach, Leadership Coach & Mentor



Joyal Abraham
ICF Certified International Trainer
& Coach, Leadership Coach & Mentor

# **PROGRAM HIGHLIGHTS**

#### TRAINING WEEK 1

- Qualities of a successful Trainer
- Top 10 Soft Skills for 2025
- Trainer Self Assesment
- Career as a soft skills trainer
- Skills required to be a soft skills trainer
- Presentation Mastery Logo Ethos Pathos
- Audience Engagement
- Art of storytelling
- IceBreakers
- TNA Training Need Analysis
- Instructional Design for Content Creation
- Development ADDIE
- Global Facilitation Technniques
  - \* Pecha Kucha
  - \* Hackathon
  - \* World Cafe
- Soft Skills In Demand

#### **TRAINING WEEK 2**

- Training Delivery TNA, TNI
- Defining Learning objectives
- Learning experience Design
- Instructional Design for master trainers
- Tailoring your training Program based on Organization and individual needs
- Content based on Adult learning principles
- 4CID & Merrils principles of ID
- Assesments in the market for professionals
- Next Generation content design with VR
   & AR
- Content Development Practice
- Icebreakers, Roleplay's & Simulations

#### **TRAINING WEEK 3**

- Find your niche/identity
- Areas of Demand in B2B & B2C Create your Own Offerings
- Corporate Training End to End Cycle -Proposals, Pricing
- Outbound Learning / Team Building -

**Themes and Activities** 

- Educational institutions End to End cycle -Proposals, pricing
- Your Branding Trainer CV, Maintaining Digital media platforms
- Lead generation
- Marketing & Selling your Training Programs
- Your Toolkit
- Final Presentation All Participants

#### **COACHING WEEK 1**

- Training vs. Mentoring vs. Consulting vs, Coaching
- Different types of Coaching Life Coaching, Business Coaching, Executive Coaching
- Coaching Assessment
- ICF Competencies
- Popoular Coaching Models OSCAR, GROW
- How to structure your Coaching sessions
- Coaching templates
- PAARM Model For Rapport Building
- Enquiring Techniques

#### **COACHING WEEK 2**

- NLP Techniques to accelerate coaching results
- Neuroscience Techniques for life coaching
- CBT Techniques for coaching
- STEPPA Model of Coaching Structure
- EFT Techniques for self coaching
- Positive Psychology Techniques
- Mindfulness Techniques to develop focus
- Need analysis for coaching
- Structure of coaching Life & Executive coaching

#### **COACHING WEEK 3**

- Real time Coaching Scenarios
- Your First Coaching assignment
- Coaching Pre & Post Assesment
- Coaching evaluation methods
- Coaching Practice
- Group Coaching
- Cycle for group coaching
- Find your niche/identity
- Upgrading yourself Suggested Courses for Future Growth
- Growing and Sustaining your coaching business
- Your coaching Starter tool kit
- Coaching Evaluation methods

